

Senior Commercial Underwriter



MISSISSAUGA, ON | Reporting to: Underwriting Manager

POSITION OVERVIEW

Pitcher & Doyle is hiring for a Senior Commercial Underwriter to develop profitable, long-term accounts and broker relationships for a National Dealership program by assessing risk eligibility and negotiating appropriate pricing and terms for New Business and Renewals.

RESPONSIBILITIES:

- Provide technical underwriting expertise for your Portfolio of Dealership accounts including Property, Casualty, Garage and Specialty lines of business
- Working for a national MGA, accept risks on behalf of the insurer subject to established authority levels
- Analyze and evaluate results for your National Portfolio using individual or collaborative judgment to ensure that profit and growth goals are met
- While working in a team environment, provide exceptional service to your assigned brokers and their portfolio
- Mentor junior underwriting staff aiding in their career development
- Communicate results, outstanding issues, national industry trends and business opportunities to the Management team
- Build strong relationships with our key brokers working with them to generate new business opportunities
- Provide support for special projects and any other duties as required

REQUIREMENTS:

- University / College degree
- Minimum 5 years of Commercial underwriting experience
- CIP designation or working towards completion
- CRM, FCIP is an asset
- In-depth technical knowledge and experience working in both Property/Casualty and Garage Automobile lines of business
- Exceptional knowledge of Commercial underwriting principles, concepts and methodologies
- Extensive knowledge of Regional Commercial rates and pricing to effectively underwrite and attract target business across Canada
- Ability to work well independently as well as part of a team
- Strong oral and written communication skills
- Computer skills that include Microsoft Office (Outlook, Excel, Word, OneNote) and Applied EPIC
- Superior customer service skills and business acumen



We are committed to providing accommodation upon request for applicants and employees with disabilities. If you require accommodation, we will work with you to meet your needs.